

## Message Text

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PAGE 01 ANKARA 00323 141551Z  
ACTION EUR-12

INFO OCT-01 ISO-00 EURE-00 EB-07 /020 W  
-----141552Z 043966 /53

R 141410Z JAN 77  
FM AMEMBASSY ANKARA  
TO USDOC WASHDC PRIORITY  
INFO SECSTATE WASHDC 0000  
AMEMBASSY ATHENS  
AMEMBASSY BRUSSELS  
AMMICCONSUL ISTANBUL 3037

UNCLAS ANKARA 0323

ATHENS FOR RTDC

E.O. 11652: N/A  
TAGS: BTIO, BEXP, TU  
SUBJ: PRODUCT OPPORTUNITY: PREQUALIFICATION TO BID ON MACHINE TOOLS

REF: A) 76 ANKARA 7454 NOTAL, B) ANKARA 0175 NOTAL

1. THE DIRECTORATE GENERAL OF MACHINERY AND CHEMICAL INDUSTRIES (MKEK  
)

HAS INVITED MACHINE TOOL MANUFACTURERS TO PREQUALIFY TO BID ON VERY  
LARGE QUANTITY OF MACHINE TOOLS TO BE PROCURED TO EQUIP PLANT IN  
VICINITY OF POLATLI (80KM WEST OF ANKARA) FOR PRODUCTION UNDER WEST  
GERMAN LICENSES OF A GANGE OF EXCAVATION AND ROAD CONSTRUCTION  
MACHINERY. DEADLINE FOR RESPONSE IS JANUARY 31 WHICH, IN VIEW OF FACT  
INVITATIONS MADE PUBLIC ONLY JANUARY 13 TO OUR KNOWLEDGE, IS VIRTUALL  
Y

IMPOSSIBLE FOR U.S. FIRMS TO MEET. WE HAD IN FACT BEEN INFORMED OF  
INVITATION TWO OR THREE DAYS EARLIER BY TAKSAN REPRESENTATIVES (SEE  
REF A AND FOLLOWING MESSAGES FOR BACKGROUND ON TAKSAN). TAKSAN STATED  
THEY HAD BEEN INSTRUCTED "TO BREAK MONOPOLY" HELD BY TWO OR  
THREE ANKARA AGENTS ON GOT MACHINE TOOL IMPORTS FROM EUROPEAN SUPPLIE  
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PAGE 02 ANKARA 00323 141551Z

(BOTH EAST AND WEST), WH APPARENTLY RECEIVED EARLIER  
NOTICE OF THIS OPPORTUNITY, BY ENSURING WIDEST POSSIBLE  
DISTRIBUTION. TAKSAN, WHICH IS IN PART CONTROLLED BY MKEK,  
IS IN FACT ATTEMPTING THROUGH ITS CONNECTION WITH MKEK TO OBTAIN  
TWO WEEK EXTENSION OF DEADLINE. WE ARE REPORTING OPPORTUNITY AT  
THIS TIME ON OUTSIDE CHANCE EXTENSION CAN BE OBTAINED. WE WILL  
ALSO BRING TO ATTENTION OF JACK CONNOR OF NMTBA, WHO IS

SCHEDULED TO BE IN ANKARA AT INVITATION OF TAKSAN NEXT WEEK.

2. MACHINES ARE IN THREE GROUPS AND INTERESTED SUPPLIERS SHOULD APPLY FOR PREQUALIFICATION TO SUPPLY OF ALL MACHINES IN ONE COMPLETE GROUP AT A TIME. GROUPS ARE AS FOLLOWS:

A. ON OPEN FRONTED PRESS, TWO SHEET METAL SHEARS, FOUR PLATE SHEARS, ONE CURVE CUTTING MACHINE, ONE PROFILE PUNCHING PRESS, ONE ECCENTRIC PRESS, ONE SHEET METAL FOLDER, THREE PRESS BRAKES, ONE SECTION BENDING MACHINE, ONE PIPE BENDING MACHINE, ELEVEN OXYACETYLENE TORCH CUTTING MACHINES, SEVEN HAND OPERATED OXYACETYLENE CUTTING TORCH, NINE WELDING TRANSFORMERS, 52 GAS WELDING MACHINES, ONE ROUND TIG WELDING AUTOMATIC, ONE SPOT WELDER, SEVEN PLATE BENDING (SETTIN) ROLLS, TWO COMPLETE UNIT SHOT, BLAST MACHINES, ONE COMPLETE SAND BLAST MACHINE, ONE STEAM JET MACHINE, THREE PAINT SHOP FOR COMPLETE PAINTING, ONE CONTINUOUS OPERATION PAINT SHOPS, ONE PRESSURIZED AIR SUPPLY PLANT, ONE COMPLETE HEAT TREATMENT PLANT, ONE COMPLETE PLANT OF FULLY EQUIPMENT POOL MANUFACTURING SHOP, ONE MATERIAL TESTING LABORATORY, AND TEN FORK LIFTS.

B. ONE GEAR HARDENING PRESS, SEVEN THREAD CUTTING MACHINES, ONE THREAD CUTTING MACHINE, FIVE GEAR HOBBIING MACHINES, TWO BEVEL GEAR HOBBIING MACHINES, THREE GEAR SHAPING MACHINES, ONE GEAR ROUNDING AND CHAMFERING MACHINE, ONE GEAR TOOTH DEBURRING MACHINE, FOUR GEAR GRINDING MACHINES, ONE BEVEL GEAR LAPPING MACHINE, SIX EXTERNAL GRINDING MACHINES, ONE CENTRALESS GRINDING MACHINE, FOUR INTERNAL GRINDING MACHINES, TWO MACHINE SURFACE GRINDINGS, ONE SURFACE GRINDING MACHINE, ONE SPLINE SHAFT GRINDING MACHINE, ONE BORE HONING MACHINE, ONE BORE HONING MACHINE, ONE MILLING CUTTER SHARPENING MACHINE, ONE FORM-SAW SHARPENING MACHINE, ONE SAW SHARPENING MACHINE, TWO MILLING CUTTER

UNCLASSIFIED

PAGE 03 ANKARA 00323 141551Z

MACHINE, ONE SAW SHARPENING MACHINE, TWO MILLING CUTTER GANG SHARPENING MACHINES, FOUR UNIVERSAL SHARPENING MACHINES, ONE CARBIDE TIPPED CUTTER SHARPENING MACHINE, TWO DRILL SHARPENING MACHINES, ONE MULTIPLE PHASE DRILL SHARPENING MACHINE, FOUR DOUBLE SPINDLE SHARPENING MACHINES, ONE UNIVERSAL CUTTER SHARPENING MACHINE, ONE COORDINATE MEASURING MACHINE.

C. 19 CENTRE LATHES, SEVEN COPY TURNING MACHINES, 11 BAR TURRET LATHES, SEVEN VERTICAL LATHES, EIGHT NC-LATHES, THREE COLUMN TYPE DRILLING MACHINES, THREE RADIAL DRILLING MACHINES, ONE MULTISPINDLE DRILLING MACHINE, ONE DEEPHOLE DRILLING MACHINE, SIX HORIZONTAL DRILLING BORING AND MILLING MACHINES, TWO FAST PLANING MACHINES, ONE FACE AND CENTRING MACHINE, ONE CHAMFERING MACHINE, SIX UNIVERSAL MILLING MACHINES, TWO VERTICAL MILLING MACHINES, THREE VERTICAL CLOT MILLING MACHINES, FIVE HORIZONTAL SPECIAL PURPOSE MILLING MACHINES, TWO LONG MILLING MACHINES, ONE VERTICAL BRANCHING MACHINE, TWO SAWING MACHINES.

3. CREDIT PROPOSALS MUST BE INCLUDED WITH APPLICATION. INTERESTED FIRMS SHOULD CORRESPOND DIRECTLY WITH:

MAKINA VE KIMYA ENDUSTRISI KURUMU GENEL MUDURLUGU

YATIRIMLAR DAİRESİ BASKANLIĞI

TANDOĞAN-ANKARA-TURKEY

TELEX: 42223 MAKKIMANK TR

TO OBTAIN DETAILED BIDDING SPECIFICATIONS. WE ARE FORWARDING MORE

DETAILED LIST OF REQUIREMENTS FURNISHED US BY TAKSAN BY INTERNATIONAL

AIRMAIL ATTENTION: USDOC /SIPS-LEON.

MACOMBER

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## Message Attributes

**Automatic Decaptioning:** X  
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**Current Classification:** UNCLASSIFIED  
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**Subject:** PRODUCT OPPORTUNITY: PREQUALIFICATION TO BID ON MACHINE TOOLS  
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**Type:** TE  
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**Review Markings:**  
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